MINUTES OF MEETING

OF

LOUISIANA REAL ESTATE COMMISSION

February 18, 2016

The Louisiana Real Estate Commission held its regular meeting on Thursday, February 18, 2016, at 10:00 a.m., at 9071 Interline Ave, Baton Rouge, Louisiana, according to regular call, of which all members of the Commission were duly notified, at which meeting the following members were present:

COMMISSION

Lynda Nugent Smith, Chairman Evelyn Wolford, Vice Chairman Steven Hebert, Secretary Paul Burns Jeff Donnes Kelly Ducote James Gosslee Deanna Norman Richman Reinauer Frank Trapani

STAFF

Bruce Unangst, Executive Director Arlene Edwards, Legal Counsel Summer Mire Debbie Defrates Dusty Evan Mark Gremillion Telly Hollis Robert Maynor Chad Mayo Ryan Shaw Stacy Sharpe

GUESTS

Burk Baker – Burk Baker School of Real Estate & Appraisal Brei Delahoussaye – Louisiana REALTORS Amy Fennel – Latter & Blum Brent Lancaster – Bob Brooks School Norman Morris – Louisiana REALTORS Dr. Roy Ponthier – ProEducate

Commissioner Stafford was unable to attend the meeting.

Commissioner Burns led the Invocation; Commissioner Trapani led the Pledge of Allegiance.

MINUTES

Commissioner Gosslee made motion, seconded by Commissioner Burns, to approve the minutes of the meeting of February 18, 2016. Motion passed without opposition.

PERSONAL APPEARANCES – (See Court Reporter Transcripts for Complete Discussions)

- 1. Steven Alberti appeared in connection with his request to obtain a real estate license. Commissioner Trapani made motion, seconded by Commissioner Ducote, to deny Mr. Alberti the opportunity to obtain his real estate license. Motion carried without opposition.
- 2. Christina Renea Brock appeared in connection with her request to obtain a real estate license. Commissioner Gosslee made motion, seconded by Commissioner Trapani, to deny Ms. Brock the opportunity to obtain her real estate license. Motion carried without opposition.
- 3. Matthew Vidrine appeared in connection with his request to obtain a real estate license. Commissioner Hebert made motion, seconded by Commissioner Trapani, to allow Mr. Vidrine the opportunity to obtain his real estate license. Motion carried without opposition.

COMMITTEE REPORTS:

- Budget Commissioner Reinauer reviewed the budget report with Commissioners. He noted
 that revenue was slightly down from the previous year due to delinquent renewal dates falling
 on different days. Overall, the budget is in good shape. (Attachment A)
- 2. Education/Research/Publication Commissioner Ducote asked Commissioners for comments or concerns regarding the 2017 mandatory topic. Ms. Delahoussaye, Louisiana REALTORS, suggested topics that include Fair Housing/Anti-Trust and Updates to the Purchase Agreement.
 - Commissioner Trapani stated that he would like to see a mandatory 4-hour course specifically for brokers that would focus on broker responsibility. Commissioner Trapani made motion, seconded by Commissioner Donnes, to have an additional 4-hour broker responsibility course be approved by the LREC Education Division as a mandatory course for all brokers in 2017. This course would be a part of the required 12 hours of continuing education and is subject to the proposed law updates regarding mandatory courses. Discussion was had on the motion. The concept would be to pull four hours of content from the Broker 203 course currently offered. Motion carried without opposition.

- 3. Legal/Legislative/Timeshare Commissioner Wolford stated that the committee met prior to the regular business meeting. The proposed updates to the license law were reviewed. A motion was made to approve the changes to the license law as discussed in the meeting and to delegate authority to Commissioner Wolford to approve the final changes for pre-filing with the legislature. The motion was ratified at the regular business meeting with no opposition.

 (Attachment B)
- 4. Standardized Forms Commissioner Wolford stated that the work group would be meeting at the Louisiana REALTORS office next month after the regular LREC business meeting. Suggestions have been submitted but as of yet there are not a tremendous number of changes.
- 5. Strategic Planning Commissioner Gosslee stated that he will give an update on where the Commission is on items of the strategic plan.
- 6. Errors & Omissions No report.
- 7. Technology Commissioner Donnes stated that he spoke with Mr. Endicott prior to the meetings. The goal is to upgrade office hardware to keep all under five years of age. Some units will be replaced next fiscal year.

DIRECTORS REPORT:

Mr. Unangst stated that Commissioner Reinauer gave a concise report on the budget. He explained the decrease in revenue to due to the holiday office closures and the delinquent renewal period. Personnel services have increase slightly due to insurance and retirement costs. Through attrition and internal organization as well as retirements, administration has been able to grant 4% merit increases as allowed by Civil Service to staff.

The new licensing software is being tested within the new database during renewal times.

Mr. Unangst suggested that the commission be aware of the dates that were suggested for the 2017 mandatory topic and changes to the standardized forms. The commission should stick to these dates to allow for ample time for changes to be made and courses to be developed.

None

UNFINISHED BUSINESS:

None

NEW BUSINESS:	
None	
EXECUTIVE SESSION	
None	
There being no further business, Commissioner Trapani mad Reinauer, to adjourn. Motion passed without opposition.	de motion, seconded by Commissioner
LYNDA NUGENT SMITH, CHAIRMAN	STEVEN HEBERT, SECRETARY